

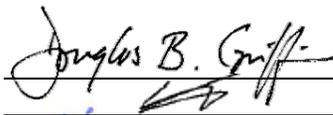
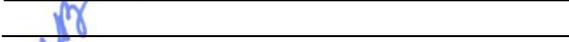
**CITY OF PALMER  
ACTION MEMORANDUM NO. 13-023**

**Subject:** Authorize the City Manager to Enter into a Sole Source Procurement and Execute a Contract with Badger Meter, Inc. for Badger Water Meters and Supplies in the Amount of \$36,945.00

**Agenda of:** March 26, 2013

**Council Action:** Authorized \_\_\_\_\_

**Approved for presentation by:**

City Manager City Attorney City Clerk	
	
	

**Certification of Funds:**

Total amount of funds listed in legislation:	\$ <u>36,945.00</u>
This legislation (√):	
<input type="checkbox"/> Has no fiscal impact	
Creates:	
<input checked="" type="checkbox"/> A negative fiscal impact in the amount of:	\$ <u>36,945.00</u>
<input type="checkbox"/> A positive fiscal impact in the amount of:	\$ _____
<input checked="" type="checkbox"/> Funds are budgeted from this (these) line item(s):	
➤ 02-01-10-6053	\$ _____
➤	\$ _____
<input type="checkbox"/> Funds are not budgeted. Budget modification is required. Affected line item(s):	
➤	\$ _____
Unrestricted/undesignated fund balance (after budget modification)	\$ _____
Director of Finance signature certifying funds:	

**Attachment(s):**

- Badger Meter, Inc. Price Quote

**Summary statement:** Action Memorandum 13-023 requests approval to purchase new water meter remote profilers, repair parts to rebuild meters, meter tester, a new software program for billing for the Finance Department, meter heads, and a new 6" meter for the hospital from Badger Meter, Inc. to continue the annual meter reader replacement program. PMC 3.21.230 allows for governmental and proprietary purchases.

Beginning in 2002, Council approved the purchase of Badger remote meter readers as the City's automated water meter data collection system.

The City has a total of 2,062 Badger water meters in service throughout Palmer. Of that, 1,746 are the new Orion model and 316 are the old Trace model. The old Trace meters and meter readers are being replaced with the new Orion model. On an annual basis, the City purchases water meters and accessories from Badger Meter, Inc. to issue to new customers and replace old, failing meters.

By establishing BadgerMeter, Inc. as an approved proprietary vendor, it will reduce operational time, improve billing accuracy, and standardize parts. Using the proprietary purchasing mechanism for Badger water meters, as allowed in Code, benefits the City because this standardized meter reading system allows for parts interchangeability. Changing to another brand of meters, meter readers, and transmitters would be extremely costly to the City both in time and in money. After comparing competing systems, the City began the gradual migration to the Badger system about ten years ago.

The Department of Public Works budgets annually for the maintenance and replacement of water meters and system components. With approval of this purchase, the City's Department of Public Works will have enough meters to replace the remainder of the old meters. The Department anticipates the transition from the old system to the new system will be completed in 2013.

**Administration recommendation:** Approve action memorandum 13-023.



4545 W Brown Deer Road Milwaukee WI 53223  
 PO Box 245036 Milwaukee WI 53224-9536  
 Phone: 800-876-3837 Fax: 888-371-5982  
 Customer Service Rep: bpepke@badgermeter.com

Quotation No.103610

TO RICK PITTMAN  
 CITY OF PALMER  
 231 WEST EVERGREEN  
 PALMER AK 99645

CUSTOMER ID: 500187

Phone: 1-907-745-3271

Fax: 1-907-745-0930

E-mail: rpittman@palmerak.org

EFFECTIVE DATES: 2/8/2013-8/7/2013

SALESPERSON	PROPOSAL SUBJECT	SHIPPING TERMS/INCO TERMS	PAYMENT TERMS
047356 Torre L Treece	REBUILD KITS	PREPAY/NO CHARGE For SHIPMENTS > \$15,000 FCA FACTORY	NET 30 DAYS

LINE #	DESCRIPTION	QTY	UNIT NET PRICE USD	LINE TOTALS USD
1	REMOTE PROFILER- ORION ASSY 65631-001	5	\$221.00	\$1,105.00
2	NULMODEM CABLE 62159-005	1	\$60.00	\$60.00
3	M25 SERVICE CHBR 33334-009	100	\$27.50	\$2,750.00
4	SCREEN M25 MOLDED 64942-001	100	\$1.25	\$125.00
5	GASKET M25, 7370 NSF-61 ^ 11071-033	100	\$0.75	\$75.00
6	LINER M25 57800-001	100	\$2.00	\$200.00
7	HSG BTM CI M25 PAINTED ^	100	\$7.00	\$700.00

**THANK YOU FOR YOUR BUSINESS!**

This quotation is an offer, made subject to the terms & conditions found on our website: [www.badgermeter.com/Company/Legal/Sales-Terms.aspx](http://www.badgermeter.com/Company/Legal/Sales-Terms.aspx)  
 Quoted prices are firm for acceptance, via an order, within the effective dates provided, shipping within 60 calendar days past the expiration of this quotation.



Quotation No.103610

LINE #	DESCRIPTION	QTY	UNIT NET PRICE USD	LINE TOTALS USD
8	57799-001 RCDL Turbo Series Meter LL (NSF 61-G), 2", Elliptical, Without Integral Strainer, Less Connections, RTR, Gallon, Plastic Shroud / Plastic Lid (Black) ORION, FHSS, Indoor-Outdoor, Factory Pre-Wired, 10 ft Wire, UM1-0006-6163	1	\$720.00	\$720.00
9	PORTABLE SM MTR TESTER GALLONS 64343-001	1	\$890.00	\$890.00
10	Registration for, 2", ER-Series Adaptor, Meter Mounted, ER420, Gallons, Loop Powered, ID1-0000-1480	1	\$640.00	\$640.00
11	No Register, ORION, FHSS, Indoor-Outdoor, Pig-Tail (gel-cap), 10 ft Wire, UM1-0001-0015	1	\$0.00	\$0.00
12	Registration for, RCDL M25 Disc Meter, 5/8", RTR, Gallon, Plastic Shroud / Plastic Lid (Black) ORION, FHSS, Indoor-Outdoor, Factory Pre-Wired, 10 ft Wire, UM1-0002-5546	170	\$118.00	\$20,060.00
13	READCENTER, for up to 5,000, New Customer Agreement, 5 User Licenses, Route Management Activation, MR1-0000-0459	1	\$7,220.00	\$7,220.00
14	Training 1 Days, On-Site, MR1-0000-0137	1	\$0.00	\$0.00
15	M2000 -Flanged Mag Meter, 6" (DN 150), Hard Rubber Liner, 150 lb Cast Steel Flanges, Meter Mounted Amplifier, Custom Lay Length, Alloy C Electrodes, 110/220 Vac, 316SS Grounding Rings, Badger Certified Test, MG1-0000-2763	1	\$2,315.00	\$2,315.00
16	No Register, ORION, FHSS, Indoor-Outdoor, Pig-Tail (gel-cap), 25 ft Wire, UM1-0002-4905	1	\$85.00	\$85.00

**Notes and Assumptions:**

"Badger Meter provides a certification file for utilities to help manage their meter and endpoint inventory and to maintain their meter accuracy data in an electronic format. The electronic certification file data will be provided upon request to the utility's designated user via e-mail, in our standard format. Any deviations or custom file formats required will be considered on a time and materials basis. Please contact Badger Meter's technical support group for information on custom electronic certification file formats."  
 If applicable, sales tax and freight charges will be added at time of invoice.

Actual lead time to be provided at time of order.

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Quotation No.103610

If you have any questions concerning this quotation, please contact: Torre L Treece, 800-876-3837 x16519, [ttreece@badgermeter.com](mailto:ttreece@badgermeter.com)

To place an order, please contact: Betty Pepke, 800-616-3837 x15984, [bpepke@badgermeter.com](mailto:bpepke@badgermeter.com)

Official authorized quote of Badger Meter Inc.  
Torre L Treece, Account Mgr. West

36,945

**THANK YOU FOR YOUR BUSINESS!**

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