

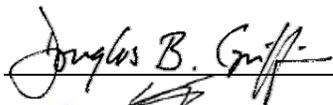
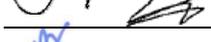
**CITY OF PALMER
ACTION MEMORANDUM NO. 12-055**

Subject: Authorize the City Manager to Negotiate and Enter into a Contract with Bering Marine Corporation for the Purchase and Delivery of Road Salt in the Amount of \$23,067.80

Agenda of: July 24, 2012

Council Action: Authorized

Approved for presentation by:

City Manager	
City Attorney	
City Clerk	

Certification of Funds:

Total amount of funds listed in legislation:	\$ <u>23,067.80</u>
This legislation (✓):	
<input type="checkbox"/> Has no fiscal impact	
Creates:	
<input checked="" type="checkbox"/> A negative fiscal impact in the amount of:	\$ <u>23,067.80</u>
<input type="checkbox"/> A positive fiscal impact in the amount of:	\$ _____
<input checked="" type="checkbox"/> Funds are budgeted from this (these) line item(s):	
➤ 01-17-40-6066	\$ <u>23,067.80</u>
➤	\$ _____
<input type="checkbox"/> Funds are not budgeted. Budget modification is required. Affected line item(s):	
➤	\$ _____
Unrestricted/undesignated fund balance (after budget modification)	\$ _____
Director of Finance signature certifying funds:	<u></u>

Attachment(s):

➤

Summary statement: This AM requests approval to negotiate and enter into a contract with Bering Marine Corporation for the Purchase and Delivery of Road Salt in the Amount of \$23,067.80. Funds are budgeted.

On April 30, 2012, the City issued a bid for road salt on a per ton basis. Two bids were received with the following results:

Company	Quantity	Amount
Univar USA, Inc.	Per Ton	\$ 476.00
Bering Marine Corporation	Per Ton	\$ 164.77

Bering Marine Corporation is the supplier of road salt in Alaska with Univar purchasing from Bering Marine Corporation. Bering Marine Corporation is the low bidder at \$164.77 per ton for road salt delivered to the City of Palmer which is a three percent increase from the 2011 quotation.

The City's Department of Public Works expects to use 140 tons of road salt which will be mixed with sand for the 2012 – 2013 winter road maintenance season. This is an annually budgeted item.

$$140 \text{ tons} \times \$164.77 \text{ per ton} = \$23,067.80$$

Administration recommendation: Approve action memorandum 12-055.