

**CITY OF PALMER
ACTION MEMORANDUM No. 12-020**

Subject: Authorize the City Manager to Purchase a 2012 Peterbilt Front Loader Garbage Truck in the amount of \$314,138, as Approved by the 2012 Budget, and to Purchase the Vehicle under the Governmental and Proprietary Procurements Section of Palmer Municipal Code 3.21.230, by Attaching to the Municipality of Anchorage Bid

Agenda of: March 27, 2012

Council Action: Authorized

Approved for presentation by:

City Manager *J Douglas B. Griff*
City Attorney *[Signature]*
City Clerk *[Signature]*

Certification of Funds:

| | |
|--|---------------------------|
| Total amount of funds listed in legislation: | \$ <u>314,138</u> |
| This legislation (✓): | |
| <input type="checkbox"/> Has no fiscal impact | |
| Creates: | |
| <input checked="" type="checkbox"/> A negative fiscal impact in the amount of: | \$ <u>314,138.00</u> |
| <input type="checkbox"/> A positive fiscal impact in the amount of: | \$ _____ |
| <input checked="" type="checkbox"/> Funds are budgeted from this (these) line item(s): | |
| ➤ 09-01-10-6060 | |
| <input type="checkbox"/> Funds are not budgeted. Budget modification is required. Affected line item(s): | |
| ➤ | |
| Unrestricted/undesignated fund balance (after budget modification) | \$ _____ |
| Director of Finance signature certifying funds: | <u><i>[Signature]</i></u> |

Attachment(s):

- 2012 Peterbilt Truck Quote
- Peterbilt Model 320 Brochure

Summary statement: Because of the old age, declining condition, and escalating maintenance costs of the existing 2001 Peterbilt commercial garbage truck, a request was made during the 2012 budget process in the fall of 2011 to budget for a replacement garbage truck. A total of \$315,350 was budgeted for a 2012 purchase.

The City of Palmer was able to attach to the Municipality of Anchorage's purchase contract for their new garbage trucks. There was enough latitude in the pricing structure that the City of Palmer was able to adjust available options to enable a selection specifically tailored to the City of Palmer's collection needs.

The City of Palmer Administration chose to take advantage of its ability to attach to the Municipality of Anchorage's (MOA) contract for purchase of front loader refuse trucks for the following reasons:

- The City of Palmer did not bear the expense and resources of preparing and carrying out the typical bid process;
- The City of Palmer, by attaching itself to a larger municipality that on average purchases 3 to 5 garbage trucks per year enjoys a greater discount versus buying one truck every 8 to 10 years;
- The City of Palmer benefits from the fact MOA's procurement is locked into fuel, freight, and production rates based on last fall's pricing that is considerably lower than the rapidly escalating fuel and steel surcharges that have increased shipping and production costs over the last six months;
- The City of Palmer increased the likelihood of getting a name brand reputable product and reducing its prospects of having an inferior product that may technically meet specifications but be of lesser quality with poor after sale support; and
- Even if the City of Palmer did get a quality product through the normal bid procedure is highly likely the cost would be much higher due to the lack of volume saving and the delivery of the truck would probably be delayed as a single purchase versus as part of a fleet acquisition.

3.21.230 Governmental and proprietary procurements.

- A. The purchasing officer may contract, without the use of the competitive source selection procedures of this chapter, for the following supplies, services, professional services or construction:
1. For contracts, including reimbursable agreements, with federal, state or local units of government or utility provider where the city has a financial responsibility or beneficial interest in entering into an agreement.
 2. For contracts issued pursuant to any federal, state, or local government contract where the city is an authorized user, or where the resulting contractor agrees to extend the same terms, conditions, and pricing to the city as those awarded under the original contract, all in accordance with PMC 3.21.240. Such agreements shall be limited to those contracts where the award is issued pursuant to a formally advertised solicitation.
 3. For contracts where the purchasing officer determines in writing that the city's requirements reasonably limit the source for the supplies, services, professional service or construction to one person.
- B. All contract awards under this section, and any amendments thereto, shall be subject to the applicable approval requirements of PMC 3.21.090 prior to execution.
- C. No contractor may provide supplies, services, professional services, or construction to the city before the applicable requirements of this section are first satisfied. (Ord. 644 § 4, 2004)

Administration recommendation: Approve action memorandum 12-020.



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2756 Commercial Drive, Anchorage, Alaska
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BID BREAKDOWN – CITY OF PALMER FRONTLOADER

** PRICING BASED ON ATTACHMENT TO ITEM #2 MUNI OF ANCHORAGE PURCHASE ORDER 0020111349 TOTAL AMOUNT OF \$284,850.00

284,850.00

CHASSIS CHANGES

REAL DOLLARS

| | |
|---|---------------|
| Change to 197" wheelbase | \$ - |
| Add rear frame tow hooks | \$ 47.00 |
| Change to dual drive | \$ 6,923.00 |
| Add folding RH door | \$ 1,278.00 |
| Add air flipper valve | \$ 630.00 |
| Add (2) Bendix ADIS air dryers IPO ADIP (factory requirement) | \$ 732.00 |
| Added ladder type cab guard | \$ 68.00 |
| Paint yellow instead of Muni paint scheme | \$ (1,239.00) |
| Steel wheels instead of aluminum | \$ (741.00) |
| Delete air conditioning | \$ (857.00) |
| Dual heated & motorized Moto +22 mirrors ipo standard | \$ 283.00 |
| Add spare wheels and tires | \$ 1,500.00 |
| Delete fire suppression | \$ (9,800.00) |
| Delete bucket holders | \$ (1,250.00) |
| Delete auto-lube system | \$ (3,250.00) |

TOTAL ADD/DELETE FOR CHASSIS \$ (5,676.00) \$ (5,676.00)

BODY CHANGES

| | |
|---|---------------|
| Delete striping on cab (Muni Specified) | \$ (1,110.00) |
| Delete Two-tone paint scheme (Muni Specified) | \$ (4,116.00) |
| Add 10,000-pound capacity arm lift | \$ 934.00 |
| Add 1 1/2" thick forks | \$ 490.00 |
| Add one color bopaint, base / clear coat | \$ 1,276.00 |
| Add toolbox | \$ 268.00 |
| Add residential prep package for RH operation (incl curb-side controls) | \$ 1,330.00 |
| Add in-cab controls (joystick), streetside | \$ 4,448.00 |
| | \$ 1,548.00 |

TOTAL ADD/ DELETE FOR BODY \$ 5,068.00 \$ 5,068.00

TOTAL DIFFERENCE FROM MUNI BID 2011B088 \$ (608.00)

ADD FOR CUROTTO CAN PACKAGE \$ 29,896.00 \$ 29,896.00

TOTAL MUNI BID 284,850.00
LESS DIFFERENCE \$ (608.00)
ADD CUROTTO CAN \$ 29,896.00
GRAND TOTAL 314,138.00



Peterbilt

A PACCAR COMPANY

MODEL 320

No other truck measures up to the harsh demands of the refuse industry like Peterbilt's rugged Model 320. Durable construction and high-quality materials result in a vehicle you can depend on for exceptional reliability. And if service is required, Peterbilt's superior parts and service support gets trucks back on their route quickly. The Model 320 is available in a full range of axle selections, FEPTO and REPTO provisions and multiple drive configurations for added versatility. Day after day, year after year, the Model 320 delivers outstanding Peterbilt quality, durability and value.



A PACCAR COMPANY



A huckbolted aluminum cab features lap seam construction and bulkhead style doors on a zinc-coated, steel sub-frame for maximum durability and corrosion resistance. LED marker lights extend service intervals compared to incandescent lighting.



The Model 320 cab is available in left-hand, right-hand and dual-drive with right-hand stand up configurations.



The Model 320 is available in Compressed Natural Gas (CNG) or Liquefied Natural Gas (LNG) configurations with the Cummins ISL-G engine. Both provide flexibility for body companies to locate fuel tanks either off the frame rail or integrated with the body.



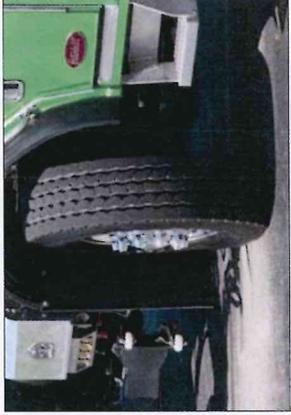
The Peterbilt Hybrid Hydraulic Launch Assist System for stop-and-go applications provides up to a 30% improvement in fuel efficiency, up to a 28% reduction in emissions and 3 to 4 times brake life improvement, as well as reduces noise.



An industry-leading 65° cab tilt provides technicians easy access to key service points for improved serviceability and reduced downtime.



A lightweight aluminum, fender-mounted battery box houses up to three batteries and is available with optional battery jumper posts and a disconnect switch underneath the box, saving up to 18" of frame space.



The Model 320 features an impressive 40° wheel cut, allowing drivers to easily maneuver in congested urban environments and tight city streets for maximum performance.



Peterbilt's 250+ dealer locations across North America provide convenient parts availability and superior service to ensure your vehicle is back in service as quickly as possible. Complimentary customer support is available 24/7, 365 days a year, by calling 1-800-4PETERBILT.

SPECIFICATIONS

Model 320

Vocational

Inside and out, the Peterbilt Model 320 has a hard-earned reputation of performing the most demanding jobs with uncompromising durability and quality. For more information on the Model 320, contact your local Peterbilt dealer, or visit www.peterbilt.com.

| | | | |
|----------------------------------|-------------------------------|------------------------------------|----------------------------------|
| Engines | Cummins ISLG 320 HP | Cummins ISL9 345 - 380 HP | Cummins ISX 11.9 310 - 385 HP |
| Transmissions | Fuller Manual 10, 13 Speed | Allison Automatic 4, 5, 6 Speed | |
| Front Axle Rating | 12,000 - 22,000 LBS | | |
| Front Axle Steer Rating - Tandem | 36,000 LBS | | |
| Rear Axle Rating - Single | 20,000 - 30,000 LBS | | |
| Rear Axle Rating - Tandem | 38,000 - 60,000 LBS | | |
| Rear Axle Rating - Tridem | 58,000 - 78,000 LBS | | |



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