

**CITY OF PALMER
ACTION MEMORANDUM No. 14-059**

Subject: Authorize the City Manger to Negotiate and Enter into a Contract with Bering Marine Corporation for the Purchase and Delivery of Road Salt in the Amount of \$23,707.50

Agenda of: August 26, 2014

Council Action: Authorized

Approved for presentation by:

City Manager	<u>Joseph A. Hansen</u>
City Attorney	<u>[Signature]</u>
City Clerk	<u>JH</u>

Certification of Funds:

Total amount of funds listed in legislation:	\$ <u>23,707.50</u>
This legislation (√):	
<input type="checkbox"/> Has no fiscal impact	
Creates:	
<input type="checkbox"/> A negative fiscal impact in the amount of:	\$ <u>23,707.50</u>
<input type="checkbox"/> A positive fiscal impact in the amount of:	\$ _____
<input type="checkbox"/> Funds are budgeted.	
Funds are budgeted from this (these) line item(s):	
a) ➤	\$ <u>23,707.50</u>
b) ➤	\$ _____
a) Funds originally budgeted in line item :	\$ <u>35,000</u>
Difference in budgeted funds:	\$ <u>11,292.50</u>
b) Funds originally budgeted in line item :	\$ _____
Difference in budgeted funds:	\$ _____
<input type="checkbox"/> Funds are not budgeted.	
Budget amendment required in the total amount of:	\$ _____
Affected line item(s):	
➤	\$ _____
➤	\$ _____
<input type="checkbox"/> General fund unassigned balance (after budget modification)	\$ _____
<input type="checkbox"/> Enterprise unrestricted net position (after budget modification)	\$ _____
Director of Finance signature certifying funds:	<u>[Signature]</u>

Summary statement: This action memorandum requests approval to negotiate and enter into a contract with Bering Marine Corporation for the purchase and delivery of road salt in the amount of \$23,707.50. This is a budgeted item that is requested and required annually. The Department of Public Works requested quotes from multiple companies, but only two responded. Bering Marine Corporation and UNIVAR submitted quotes, and Bering Marine had the lower price.

Bering Marine Corporation (BMC) is the only bulk supplier of road salt in Alaska.

The city uses approximately 150 tons of road salt and sand annually for winter maintenance on City Road surfaces.

The price from Bering Marine has stayed the same over the last two years.

Administration recommendation: Approve action memorandum 14-059.