

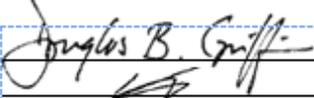
**CITY OF PALMER
ACTION MEMORANDUM NO. 13-055**

Subject: Authorize the City Manager to Negotiate and Execute a Sales Agreement with Rink Equipment Resource, Agent for Used Porta Floor Ice Cover

Agenda of: July 23, 2013

Council Action: Authorized

Approved for presentation by:

City Manager	
City Attorney	
City Clerk	

Certification of Funds:

Total amount of funds listed in legislation:	\$ <u>34,500</u>
This legislation (✓):	
<input type="checkbox"/> Has no fiscal impact	
Creates:	
<input type="checkbox"/> A negative fiscal impact in the amount of:	\$ _____
<input type="checkbox"/> A positive fiscal impact in the amount of:	\$ _____
<input checked="" type="checkbox"/> Funds are budgeted.	
Funds originally budgeted:	\$ <u>725,000</u>
Difference in budgeted funds:	\$ _____
Funds are budgeted from this (these) line item(s):	
➤ 08-10-08-6225 Expenditure Line Item	\$ <u>690,500</u>
➤	\$ _____
➤	\$ _____
<input type="checkbox"/> Funds are not budgeted.	
Budget amendment required in the total amount of:	\$ _____
Affected line item(s):	
➤	\$ _____
➤	\$ _____
Unrestricted/undesignated fund balance (after budget modification)	\$ _____
Director of Finance signature certifying funds:	

Attachment(s):

- Sales Agreement with Rink Equipment Resources
- Resolution 13-003 Prioritizing Capital Improvements to MTA Events Center
- Written quotes for flooring

Summary statement: Purchasing this used flooring will fill the need for an ice cover for the MTA Events Center to expand the use of the Events Center space.

Background: Quotes obtained for flooring range from \$201,202 to \$89,800 for new flooring or \$34,500 for used flooring. Rink Equipment Resource quoted the price of \$34,500 which includes the used Porta Floor Ice Cover and shipping. The used flooring is from a 200' x 85' rink with 28' radius, similar to the MTA Events Center. Two pallets of extra flooring that can be used as replacement pieces are included in this purchase. Steve McSwain, Arena Manager, has agreed to travel to examine and evaluate the condition of the used flooring before the Sales Agreement is executed.

Quotes on either new or used flooring were requested from the following vendors, only Rink Equipment Resources offered used flooring.

<u>Vender</u>	<u>New</u>	<u>Used</u>	<u>Quote</u>
Rink Equipment Resource includes freight		X	\$34,500
Athletica 5/8" Arena Deck includes delivery	X		\$104,045
Athletica 1" Arena Deck includes delivery	X		\$145,620
Event Deck includes freight	X		\$201,202
Space Age 5/8" Ice Cap Lite Duty includes freight	X		\$89,800
Space Age 1" Ice Cap Pro includes freight	X		\$140,600

While this purchase is under the \$50,000 procurement limit set for City Manager's approval under the open market procedure in PMC 3.21.220, the attached sales agreement provides written terms for cancellation of the order, and for inspection and acceptance of the flooring in case the flooring is damaged during shipment or it does not work in the MTA Events Center. PMC 3.21.090 requires council approval of all contracts for supplies, services or construction over \$15,000.

The City Attorney has reviewed the Sales Agreement and recommends three items:

- 1) Flooring needs to be insured against any damage during shipping. The City is working with our insurance broker to obtain this insurance.
- 2) PMC 3.21.090. A(1) requires the Council to know the identity of the contractor (owner of the flooring) prior to approving Sales Agreement. The owner of the flooring is Family Arena of St. Charles, MO.
- 3) Section 13 of the Sales Agreement indicates that disputes are to be governed by the Courts of the State Minnesota located in Hennepin, Minnesota. On July 11, 2013, Mr. Bo Corrow, Sales Consultant, Used Equipment Specialist, with Becker Arena Products the parent company of Rink Equipment Resource, agreed to the deletion of Section 13 from the Sales Agreement. He initialed this change and forwarded a copy of the initialed Sales Agreement to the City.

Administration recommendation: Recommend approval of action memorandum 13-055.

Introduced by: City Manager Griffin
 Date: May 14, 2013
 Action: Adopted
 Vote: 6-1

Yes:	No:
Best	Hanson
Erbey	
Vanover	
Combs	
DeVries	
Hanson	

CITY OF PALMER, ALASKA

Resolution No. 13-003

A Resolution of the Palmer City Council Prioritizing Capital Improvements to the MTA Events Center Expansion Phase 2 Using Funds Expended Under Grant No. 13-DC-411

WHEREAS, Resolution No. 12-033 accepted and appropriated Grant No. 13-DC-421 in the amount of \$725,000.00; and

WHEREAS, the funds will be used to purchase, construct, and install the prioritized items; and

WHEREAS, since the completion of the addition in 2012 and acceptance of Grant No. 13-DC-411, work has continued on items that were not included in the addition contract; and

WHEREAS, City staff seeks direction on the establishment of priorities for the expenditure of remaining grant funds.

NOW, THEREFORE, BE IT RESOLVED, that the Palmer City Council establishes priorities as follows for improvements at the MTA Events Center and authorizes the city manager to proceed as required under the terms of the grant agreement.

Work Already Accomplished	
Priority #	Task
	Interior Painting
	Fire Protection Under Mezzanine Stairs
	Restroom Door Locks
	Mezzanine Gates
	Re-Hang Scoreboard
	Building Automation Controls (Per Energy Audit)
	Install T-5 Light Fixtures
	Electrical Outlet in Locker Room
	Water Stop Curb at Two Shower Entries

Work Remaining	
Priority #	Task
1	Front Entry Doors
2	Canopy
3	Generator
4	Interior Lighting
5	Repair Blue Rubber Floor Tiles
6	Concrete Pads & Apron for Conexes
7	West Mezz North Stair Landing Widened
8	Speakers (2) - Match Existing
9	Flooring
10	Locker Room Benches
11	Rink Safety Net
12	Electrical Outlets For Events
13	Bollards - Protect South Exterior Wall
14	Rink Barrier - Glass South/West/North
15	Event Flooring w/ Storage Carts (7 Bunks 4' x 8')
16	Elevator + Elec & Carpentry
17	Mezzanine to Mezzanine Walkway
18	Re-route South Mezzanine Ducts
19	West Mezzanine Box Seating
20	Lobby Upgrades and Display Cases
21	Parking Improvements
22	Complete Interior Painting
23	Event Lighting (hang from ceiling)
24	Decorative Moveable Curtain

Passed and approved by the City Council of the City of Palmer, Alaska this fourteenth day of May, 2013

DeLena Goodwin Johnson, Mayor

Janette M. Bower, MMC, City Clerk

**Sale Agreement for Equipment
Rink Equipment Resource, Agent**

This is a contract of sale between the party identified below ("Buyer") and a party ("Principal") that will be disclosed after execution of this Agreement. Signing on behalf of Principal is Becker Arena Products, Inc., d/b/a Rink Equipment Resource ("RER"), Principal's fully authorized agent.

Recitals (Background):

- A. RER has located certain equipment or items for sale and referenced below, all of which is currently owned by Principal (the "Equipment"), and RER has presented information on the Equipment on RER's website or otherwise made its availability known to Buyer;
- B. Principal has authorized RER to enter into this Agreement on Principal's behalf to sell the Equipment to Buyer; and
- C. Buyer had decided to purchase the Equipment from Principal by entering into this Agreement with Principal, to be signed by RER.

Buyer: <u>Palmer Ice Arena</u>	
Address: <u>655 S. Valley Way, Palmer, AK 99645</u>	
Phone: <u>907-761-1371</u> Fax: _____ E-Mail: <u>bskow@palmerak.org</u>	
Address for delivery, if different from the above:	
<u>Item(s) to be purchased ("Equipment"), and price(s), including reference to display on Rink Equipment Resource's website: Code ID # 768 as listed on www.rinkequipmentresource.com **See exhibit A**</u>	
Additional charges (if any): All loading and freight charges are the responsibility of the purchaser. _____	
<u>Total Price (prices and all additional charges): \$34,500.00 Delivered to Palmer, AK</u>	
Sales taxes or other transaction-based taxes, freight and insurance charges will be added, if appropriate. Buyer will pay such taxes and charges, or reimburse RER or Principal for paying them, whenever charged, even after delivery of Equipment.	
<u>Shipment date(s) Requested by Buyer:</u> _____	
Shipment date(s) confirmed by RER (See Section 6): _____	
The terms and conditions of this Agreement include those shown in Paragraphs 1-14 of the Terms and Conditions attached hereto or printed on the back hereof, all of which additional Terms and Conditions Buyer acknowledges having read and accepted.	
Buyer	Principal, by it Agent, Rink Equipment Resource
By: _____	By: _____
Title: _____	Title: _____
Date: _____	Date: _____

ADDITIONAL TERMS AND CONDITIONS

1. **AGREEMENT.** After a credit check and such other due diligence as RER in its sole discretion may consider appropriate, RER, if it signs this Agreement, will sign this Agreement on behalf of the Principal. The information above and these terms and conditions are the entire agreement between Principal and the party identified above as "Buyer," and they supersede all other agreements and understandings, whether written or oral, between Principal and Buyer with respect to the purchase of the items listed above. Principal's acceptance of Buyer's offer to purchase the Equipment is conditional upon Buyer's agreement to these terms and conditions hereof, and none of Buyer's additional or different terms and conditions will apply or will have any effect unless Principal explicitly agrees to them in writing. After Buyer has signed it, this Agreement becomes effective when RER signs it on behalf of Principal. However, Principal has no obligation to sign or otherwise accept the Agreement, even after signature by Buyer.

2. **RER NOT A PARTY.** Buyer will look only to Principal for fulfillment of obligations of Principal under this Agreement. Buyer recognizes that RER is not a party to this Agreement, and Buyer hereby releases RER from any and all liability in connection with the performance or nonperformance of this Agreement or any part of it by Principal.

3. **PRICE.** The price of the Equipment, or prices for various items of Equipment, are stated above. Unless otherwise explicitly agreed in writing by the parties, the prices stated exclude all taxes (whether national, state, local, or other) and all expenses of transportation and transportation insurance; all applicable taxes and all such expenses will be paid by Buyer.

4. **PAYMENT TERMS.** Unless otherwise explicitly accepted by the parties in writing, payment terms are: the entire purchase price payable before the projected date of shipment as stated above or provided later to Buyer by written notice. If the full amount required, including charges announced by RER for shipping and insurance, is not received by Principal by a date scheduled for shipment (or by a date rescheduled according to this Section 4), Principal may choose another date, notify Buyer, and delay shipment until the chosen date. If Principal has offered Buyer more favorable payment terms than payment in advance, and if Principal then has any doubt regarding Buyer's ability to pay the then remaining amount of the full amount with shipping charges and insurance, Principal may decline to deliver until Buyer adequately demonstrated its ability and willingness to pay the specified price(s) and other charges for the Equipment. In addition, if Principal agrees to deliver, and does deliver, the Equipment or any part of it before receiving payment in full, Principal retains a purchase money security interest in the Equipment until all payments due under this Agreement have been made, and Principal may file a UCC-1 form or similar document reserving or perfecting Principal's interest in the Equipment. If documentation of this sort requires Buyer's signature, Buyer will make the signed documentation available to Principal in a timely fashion or, if Buyer does not provide the documentation as required, Buyer hereby gives Principal the authority to sign on Buyer's behalf and file the documentation. Principal's rights under this Section and this Agreement will be in addition to all other rights and remedies available to Principal upon Buyer's default.

5. **FORCE MAJEURE.** Principal shall not be liable for any delays in the delivery of orders, due in whole or in part, directly or indirectly, to fire, act of God, strike, shortage of raw materials, supplies or components, retooling, upgrading of technology, delays by carriers, embargo, government order or directive, or any other circumstance beyond Principal's reasonable control.

6. **DELIVERY TERMS.** Principal will arrange for shipment and will arrange shipment with commercially reasonable promptness after payment terms are met. All risks of loss of or damage to the Equipment shift to Buyer, and delivery is complete, upon loading onto the common carrier at Principal's point of shipment. Principal will attempt to meet the Buyer's delivery request but shall be obligated only to the delivery schedule shown above as accepted by RER for Principal. Principal shall not be in default of performance due to a delay of reasonable duration resulting from any cause.

7. CANCELLATION OR RETURN FEES. If Buyer refuses to accept shipment of the Equipment, revokes its acceptance of the Equipment, or otherwise cancels its order for the Equipment, Buyer shall pay to Principal a fee equal to \$1,000 or 20% of the purchase price of the Equipment, whichever is greater. In no event shall Principal have any obligation to refund any portion of the charges incurred by Buyer for freight, duty, brokerage, insurance, or taxes relating to the transportation of the Equipment.

8. INSPECTION AND ACCEPTANCE. Buyer must inspect delivered Equipment and report claims for damages or shortages in writing within three (3) days of delivery or the Equipment shall be deemed irrevocably accepted and such claims shall be deemed waived. Claims against the transportation company or insurer are the responsibility of Buyer. In the event of any alleged damage or shortage, Buyer must permit RER to evaluate and review the Equipment. If a return of the Equipment is required, Buyer shall be responsible for packaging and insuring the Equipment so as to eliminate any damage to the Equipment during transit. Any freight, duty, brokerage, insurance, or taxes relating to the transportation of the Equipment to be paid by Buyer.

9. NO WARRANTY. Buyer has examined photographs of the Equipment and recognizes that the photographs will not show all irregularities and defects. Buyer has had the opportunity to inspect the Equipment and has either satisfied itself of the condition of the Equipment or declined to inspect the Equipment. The Equipment is being sold "as is," without warranty of any kind. In particular, but without limiting the foregoing sentence, the parties agree that the Equipment is subject to NO warranties of merchantability or of fitness for a particular purpose.

10. LIMITATIONS ON WARRANTY. ATTENTION: THIS PROVISION LIMITS THE LIABILITY OF PRINCIPAL WITH RESPECT TO THE PRODUCT(S) COVERED BY THIS AGREEMENT. Under no circumstances shall Principal be liable for any indirect, consequential, collateral, special or incidental damages (including, without limitation, loss of profits or goodwill) whether such claim is based on contract, negligence, strict tort, warranty or any other basis. In no case will Principal's liability be greater than Buyer's purchase price of the particular Equipment involved in any claim.

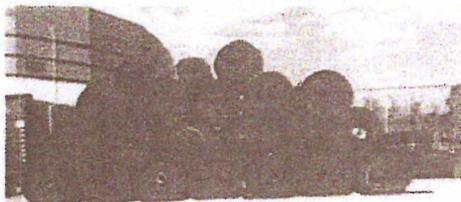
11. LIMITATION OF ACTIONS. Any actions or claims by Buyer under this Agreement must be brought within six (6) months after shipment of the Equipment covered by this Agreement.

12. VALIDITY; AMENDMENT. If any provision of this Agreement is found to be invalid or unenforceable in any respect, the validity and enforceability of the remaining provisions shall not be affected. After this Agreement has been accepted in writing by RER, it becomes binding on Principal and Buyer as accepted, and thereafter no amendment or cancellation of this Agreement is valid unless in writing and signed by both parties.

13. GOVERNING LAW; DISPUTES. This Agreement shall be governed by and construed in accordance with the internal laws (and not the laws of conflicts) of the State of Minnesota. For settlement of any and all claims that might arise by or against RER in connection with this Agreement, or disputes between RER and Buyer in connection with this Agreement, Buyer consents to the exclusive jurisdiction of the State Courts of the State of Minnesota located in Hennepin County, Minnesota. For settlement of any and all claims that might arise by or between Principal and Buyer in connection with this Agreement, Buyer and Principal consent to the exclusive jurisdiction of the State Courts of the State of Principal's domicile.

14. MISCELLANEOUS. Any notice required or permitted under this Agreement is valid if it is in writing, addressed to the Buyer's address shown above or Principal's address shown below, and sent by mail or nationally recognized commercial courier. Notices are effective upon receipt. All clerical errors are subject to correction. The failure of Principal to enforce at any time any of the provisions of this Agreement will not be construed to be a waiver of such provisions or of the right of Principal to enforce such provisions in the future in the same or different circumstances. Buyer may not assign any rights under this Agreement without the prior written consent of Principal. Buyer recognizes that Principal is not the manufacturer of the Equipment or parts.

EXHIBIT "A"
IF NEEDED



PRODUCT DETAILS:

Item #: 768
Category: Other
Type: N/A
Make: Porta Floor
Model: Ice Cover
Asking Price:
Location: Midwest
Date New: N/A
Date Available: 11/7/2012
Cosmetic Condition: Fair
Hours Used: N/A
Operating Condition: Fair
Reason for Sale: Bought New
Operating Manual: No
Warranty: No
Service Manual: No
In Use Presently: No

Additional Information: We have a used Porta Floor Ice Cover. This is the type of ice cover that rolls up (as shown in the picture). Floor can be used to cover the ice to hold concerts, trade shows, and many other activities. Please inquire for details.

Rink Equipment Resource
6611 West Hwy 13
Savage, MN 55378

INVOICE

ACCT# PAL

Sold To: PALMER ICE ARENA
Attn: Beth Skow
655 S. Valley Way
Palmer, AK 99645

Ship To: *Need to Confirm*
Will be 2 Flat Bed Semi's

Date	Rep ID	Order No.	Order Date	Ship Via	Terms	Inv. No.
6/18/2013	PAL		6/18/2013	Truck	Check/WIRE	

Item/Description	Quantities	Units	Price	Amount
Used Porta Floor Ice Cover	1	LOT	\$12,500.00	\$12,500.00

					Subtotal:	\$12,500.00
Non-Taxable	Taxable	Sales Tax	Freight	MISC	Invoice Total	
	\$0.00	\$0.00	\$22,000.00		\$34,500.00	

PAYMENT IN FULL MUST BE RECEIVED PRIOR
TO THE SHIPPING ARRANGEMENTS

CHECK PAYABLE TO: Rink Equipment Resource
ADDRESS: Rink Equipment Resource
Attn: Bo Corrow
6611 West Hwy 13
Savage, MN 55378



Striving for Excellence



AthleticaTM

Safety Through Innovation

Thursday September 6, 2012

City of Palmer
655 S. Valley Way
Palmer, AK 99645
Ph: 907 761-1371
Fx: 907 746-3570

QUOTATION # ADQ25-090612A
(5/8" Arena Deck)

Thank-you for the opportunity to submit a quote on an ArenaDeck® ice rink cover. This price quotation is based on rink dimensions of 200' long x 85' wide x 28' radius for a total of 17,000 sq./ft. ArenaDeck® is the ideal conversion product for any multi-purpose facility. Lighter than plywood or fiberboard, the raised decking allows for fast easy lifting and removal. The Patented product technology ensures product will not warp, swell, deform or curl from its original size. The natural gray color and textured top surface create a neutral atmosphere for any event. The nonporous surface will not absorb contaminates, and allows for quick clean up before storage.

Base Bid Includes the following:

- 525 Waffle Panels 48" x 96" x 5/8"
- See Below For Additional Option Pricing

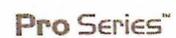
BASE BID **\$104,045.00** US FUNDS
Taxes Extra

Decline _____

Accept _____

THE FOLLOWING ITEMS ARE INCLUDED IN BASE BID

- Delivery (Off loading of materials by others)
- 5 year limited warranty
- Note:**
- Refrigeration must be turned on and Arena deck cooled to operating temperature for installation
- Dasher boards or ice dam must be installed by owner prior to installation of decking



Sport Systems Unlimited Corp. 685 Rupert Street, Waterloo, Ontario, Canada N2V 1N7
Toll free (North America): 1-877-778-5911 Phone: (519) 747-1856 Fax: (519) 747-3659
Athletica Arena Services, 17200 Midway Road, Suite 500, Minneapolis, MN 55447
Toll free: 1-800-809-7465 (RINK) Fax: (763) 248-7475
www.SportSystemsCorp.com





Striving for Excellence



Thursday September 6, 2012

City of Palmer
655 S. Valley Way
Palmer, AK 99645
Ph: 907 761-1371
Fx: 907 746-3570

QUOTATION # ADQ25-090612B
(1" Arena Deck)

Thank-you for the opportunity to submit a quote on an ArenaDeck® ice rink cover. This price quotation is based on rink dimensions of 200' long x 85' wide x 28' radius for a total of 17,000 sq./ft. ArenaDeck® is the ideal conversion product for any multi-purpose facility. Lighter than plywood or fiberboard, the raised decking allows for fast easy lifting and removal. The Patented product technology ensures product will not warp, swell, deform or curl from its original size. The natural gray color and textured top surface create a neutral atmosphere for any event. The nonporous surface will not absorb contaminates, and allows for quick clean up before storage.

Base Bid Includes the following:

- 521 Waffle Panels 48" x 96" x 1"
• 4 Solid Panels size 48" x 96" x 1" for Loading Areas
• See Below For Additional Option Pricing

BASE BID \$145,620.00 US FUNDS
Taxes Extra

Decline _____

Accept _____

THE FOLLOWING ITEMS ARE INCLUDED IN BASE BID

- Delivery (Off loading of materials by others)
• 5 year limited warranty

Note:

- Refrigeration must be turned on and Arena deck cooled to operating temperature for installation
• Dasher boards or ice dam must be installed by owner prior to installation of decking



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Toll free (North America): 1-877-778-5911 Phone: (519) 747-1856 Fax: (519) 747-3659
Athletica Arena Services, 17200 Medina Road - Suite 800, Minneapolis, MN 55447
Toll free: 1-800-809-7465 (RINK) Fax: (763) 249-7475
www.SportSystemsCorp.com





Signature Systems Group, LLC
 50 East 42nd Street - 14th Flr.
 New York, NY 10017
 www.eventdeck.com

Quotation

Date	Quote #
10/30/2012	92226

Bill To

Beth Skow
 City of Palmer
 655 S. Valley Way
 Palmer, AK 99645

Ship To

Beth Skow
 City of Palmer
 655 S. Valley Way
 Palmer, AK 99645
 (907) 761-1371

TOLL FREE: 800-569-2751
PHONE: 212-953-1116
FAX: 212-953-1117

Terms	Rep
Prepaid	NC

Qty	Item	Description	U/M	Rate	Total
1,425	ARD3	ArmorDeck Ice , without drainage holes, inclusive of bottom. (12.25 sq/ft) 1425 Tiles = 17456.25 85' x 200' = 17,000 sq/ft Price includes a free on site supervisors with your first install.	ea	119.44	170,202.00
1	FREIGHT	Freight charge Out-of-state sale, exempt from sales tax		31,000.00 0.00%	31,000.00 0.00

Total \$201,202.00

Quotation Valid for 30 Days

- We also offer a complete line of:*
- Stadium & Arena Flooring
 - Tent & Event Flooring
 - Sports Floors
 - Portable Roadways
 - Ground Protection
 - Event Fencing
 - Barricades

Also Visit:

www.signaturefencing.com
 www.duradeckmats.com

Name: _____

Signature: _____

I hereby accept this quotation and agree to the terms and conditions listed

PO Number: _____

Original PO required prior to shipping

Unless otherwise noted, specialized freight services such as lift-gate, inside delivery, unloading equipment, driver's assistance & residential delivery are not included in quoted shipping charge.



ISO 9001:2000 Registered

Quote #: 12-800

November 14, 2012

Chris Sturgis
Palmer Ice Arena
480 E. Cope Industrial Way
Palmer, AK 99645

email: csturgis@palmerak.org

RE: IceCap™ Pro Ice Floor Covers – North Bay Memorial Gardens

Dear Chris,

Space Age Synthetics, Inc. is pleased to provide you the following price quotation for the supply only of an **IceCap®** ice floor covering system. **IceCap®** is a polyurethane and fiberglass composite sheet that is 4' wide x 8' long with a "waffle" bottom surface. The **IceCap®** is the ultimate solution for converting any ice surface into a dry floor able to host a wide variety of events. The **IceCap®** is designed to be light-weight, yet durable and will not swell, flake, delaminate or absorb moisture. The standard **IceCap®** is manufactured using a 24lb. density polyurethane foam reinforced with interwoven random strand fiberglass. **Pricing is based on a 200' x 85' ice surface with 530 waffle sheets and 4 solid sheets provided.**

PRICE 1 – IceCap Lite-Duty 5/8" Thick (33 lbs. per panel)

IceCap® Lite is an economical solution for converting a community ice surface into a dry floor able to host a wide variety of events.

PRICE TO SUPPLY ONLY **IceCap® Lite** ... \$89,800.00

Decline _____

Accept _____

Stackable storage carts – Seven (7) 4' x 8' storage carts manufactured from tube steel. Carts are to be powder coated. Each cart can store 80-85 sheets of **IceCap® Lite** (Freight included if shipped with IceCap order).

PRICE TO SUPPLY ONLY **7 CARTS**... \$8,050.00

Decline _____

Accept _____

PRICE 2 – IceCap Pro 1" Thick (55 lbs. per panel)

IceCap® Pro is the ultimate solution for converting any large venue ice surface into a dry floor able to host a wide variety of events.

PRICE TO SUPPLY ONLY **IceCap® Pro** ... \$140,600.00

Decline _____

Accept _____

Stackable storage carts – Ten (10) 4' x 8' storage carts manufactured from tube steel. Carts are to be powder coated. Each cart can store 50 sheets of **IceCap® Pro** (Freight included if shipped with IceCap order).

PRICE TO SUPPLY ONLY **10 CARTS**... \$11,500.00

Decline _____

Accept _____

Installation supervision and cutting for radius

Provide one installation supervisor to assist in the first installation of the *IceCap™* ... \$4,675.00
(The above installation price is for either Pro or Lite-Duty)

Decline _____

Accept _____

**The arena facility is to provide: Minimum of four (4) laborers for first installation
Fork Lift for offloading of *IceCap™*
Two (2) Circular Saws for cutting
Ice Rink dasher boards or ice dam installed**

Note: Ice floor slab should be cooled or ice installed during first installation

FREIGHT: INCLUDED

Terms:

Price is valid for 30 days from date of quotation

Prices do not include applicable taxes

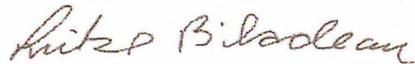
Delivery is 4-6 weeks from order confirmation. Subject to review at time of order.

Payment Terms:

50% deposit with placement of purchase order

50% balance due upon delivery

Best regards,



Mike Bilodeau, Arena Products Manager