

**City of Palmer**  
**Action Memorandum No. 16-033**

**Subject:** Sole Source Solicitation and Authorize the Fire Chief to Purchase a New Set of Hurst Heavy Hydraulic Rescue Tools to Include Tools and Associated Equipment

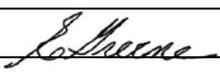
**Agenda of:** April 26, 2016

**Council Action:** Authorized

**Originator Information:**

**Originator:** John McNutt, Fire Chief  
**Date:** April 4, 2016      **Requested agenda date:** April 26, 2016

**Department Information √:**

Route to:	Department Director:	Signature:	Date:
	Community Development		
√	Finance		4/14/16
	Fire Department		
	Police Department		
	Public Works		

**Approved for presentation by:**

	Signature:	Remarks:
City Manager		
City Attorney		
City Clerk		

**Certification of Funds:**

Total amount of funds listed in this legislation: \$ 42,256.50

This legislation (√):

- Has no fiscal impact       Creates a positive impact in the amount of: \$ \_\_\_\_\_  
 Creates a negative impact in the amount of: \$ 42,256.50

Funds are (√):

- Budgeted      Line item(s): 09-10-01-6253 Equipment (Aerial Fire Apparatus grant)  
 Not budgeted      Affected line item(s): \_\_\_\_\_

General fund unassigned balance (after requested budget modification): \$ \_\_\_\_\_

Enterprise unrestricted net position (after requested budget modification): \$ \_\_\_\_\_

Director of Finance Signature: 

**Attachment(s):**

- Quote form L.N. Curtis and Sons
- Sole Source letter form Hurst for L.N. Curtis & Sons as the vendor in Alaska

**Summary statement:**

The City of Palmer is currently nearing completion of the construction of the 2016 Rosenbauer aerial truck and is still outfitting the equipment for the truck. The purchase of a set of Hurst E-Draulic heavy hydraulic rescue tools will help to round out the complement of equipment for the truck. These tools will be useful in a variety of different emergency events. The tools are a self-contained unit and do not require to be tethered to a power source to use. With this feature we are able to take the tools long distances away from the truck or even into a structure to assist with either forcible entry, victim removal or the rescue of a trapped firefighter at an incident scene. Lost firefighters can become entrapped inside of buildings and entangled in wires or trapped underneath debris such as ceiling and wall construction materials such as heavy timbers or steel. Along with these tools are the attachments that can be mounted or attached to the tools to enhance their capabilities to accomplish the task at hand.

Our current hydraulic tools are of the Hurst brand and by staying with the same brand some of the attachments the department currently has can be used with this new set in the event that more equipment is needed. Hurst hydraulic tools are sold in Alaska by L.N. Curtis & Sons and they are the only authorized vender from Hurst to do this. This procurement method is authorized under Palmer Municipal Code.

**3.21.230 Governmental and proprietary procurements**

A. The purchasing officer may contract, without the use of the competitive source selection procedures of this chapter, for the following supplies, services, professional services or construction:

3. For contracts where the purchasing officer determines in writing that the city's requirements reasonably limit the source for the supplies, services, professional service or construction to one person.

**Administration recommendation:** Authorize Action Memorandum 16-033.

(phone) 206-622-2875  
 (toll free) 800-426-6633  
 (fax) 206-622-2723  
 nwsales@lncurtis.com

# L.N.CURTIS & SONS

**TOOLS FOR HEROES®**      since 1929

**Northwest Division**  
 629 So. Industrial Way  
 Seattle, Washington 98108  
 www.LNCURTIS.com

## QUOTATION

DATE 03/16/16	TERMS NET 30 DAYS	F.O.B. SP      JJ	BASE CODE	QUOTATION NO. 2131921-00
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**TO:** CITY OF PALMER, FIRE DEPT.  
 BRUCE AXTELL  
 645 E COPE INDUSTRIAL WAY  
 PALMER, AK 99645

This quotation subject to acceptance within 30 days. Shipment contingent upon strikes, fires, accidents or other delays beyond reasonable control for the company. L.N. Curtis and Sons retains ownership and title to all equipment until fully paid for in legal money of the United States of America. All prices quoted subject to applicable Federal, State, County or City Taxes and Licenses.

**L.N. CURTIS AND SONS**

By JOHN CEFALU

QUANTITY	UNIT	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1	EA	272085000 HURST	S700E2 EDRAULIC 2 CUTTER PKG, CONS OF: * S700E2 CUTTER, CHARGER, AND 2ea EXL BATTERIES	9971.00	9971.00
1	EA	274085000 HURST	R421E2 EDRAULIC RAM PKG, CONS OF: * R421E2 RAM, CHARGER, & 2- EXL BATTERIES	7846.85	7846.85
1	EA	271085000 HURST	SP310E2 EDRAULIC 2 SPREADER PKG, CONS OF: * SP310E2 SPREADER, CHARGER, AND 2ea EXL BATTERIES	10938.00	10938.00
1	EA	816720 HURST	KSV11 CHAIN SET WITH: * CLEVIS LOCK & HOOK	792.00	792.00
1	EA	273100000 HURST	RIT E100 STRONGARM TOOL, FIRE * WITH 2 BATTERIES, CHARGER, SET COMBINATION .. TIPS, SET DOOR OPENER TIPS	6028.00	6028.00
1	EA	69110 STRMLIT	TLR-1 TACTICAL LIGHT	99.96	99.96
2	EA	84150123115 HURST	84150/1231-15 MOC II BLADE, LS 501B	785.00	1570.00
5	EA	272085410 HURST	EXL EXTENDED LIFE BATTERY, F/ EDRAULIC	554.16	2770.80
2	EA	272085412 HURST	110V POWER SUPPLY ADPTR PLUG F/ EDRAULIC 2	616.22	1232.44
1	EA	K5020 PERF ADV	FAST LOK KIT	111.88	111.88
1	PR	1080 PERF ADV	6" X 6" SOFT MOUNT	96.88	96.88
3	EA	K5035FL PERF ADV	HEAVY RESCUE BASE MOUNT KIT, FASTLOK, YELLOW STR	191.23	573.69
FREIGHT ESTIMATED AT \$225					
THANKS FOR THE OPPORTUNITY TO QUOTE					
Sub Total					42031.50
Transportation					225.00
Total					42256.50



HURST Jaws of Life, Inc.  
711 North Post Road  
Shelby, NC 28150  
www.jawsoflife.com



Dinglee  
Hurst  
Lukas  
Vetter

March 3, 2015

Palmer Fire & Rescue  
645 E. Cope Industrial Way  
Palmer, AK 99645

Attention Fire Chief John McNutt:

This will confirm that, as of the date hereof, the following dealer is the sole authorized dealer who has been factory trained and certified by Hurst® Low Pressure (5,000 psi), Hurst® High Pressure (10,000 psi) & Hurst® eDRAULIC™ rescue equipment whose sales territory includes the State of Alaska:

**L. N. Curtis & Sons**  
**Seattle, Washington**  
**Phone Number: 1-800-426-6633**  
**Fax Number: 206-622-2723**

The safe use of Hurst® Low Pressure (5,000 psi), Hurst® High Pressure (10,000 psi) & Hurst® eDRAULIC™ rescue equipment require proper training on its operation, maintenance and service, and the only authorized Hurst dealer who provides this type of training whose sales territory includes the State of Alaska is the dealer identified above.

Thank you for your interest in Hurst® & Hurst Jaws of Life® rescue equipment. Feel free to contact us at 1-800-537-2659 or 704-487-6961 should you have any further questions or concerns.

Sincerely,

Kevin Halstead  
Vice President Sales  
Hurst Jaws of Life Products®

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Cc: Eric Sanders, Western Regional Sales Manager, Hurst Jaws of Life®, Inc.