



**Summary statement:** Action Memorandum 15-013 requests approval to purchase 80 new LED street light heads.

Three informal quotes were solicited and Arctic Sales, Inc. had the lowest price.

Arctic Sales: \$299.00/unit

Gexpro: \$ 369.00/unit

Crescent Electric: \$317.00/unit

The Department of Public Works will remove existing high pressure sodium street light heads that are mast mounted and install the new LED light heads in Cedar Hills, Valley Trails, Greatland, Diamond Willow, and Highland subdivisions. Installation of the LED lights will reduce power consumption by approximately 50% and reduce man hours and equipment time in repairs.

The Department of Public Works budgeted \$24,000 for street light replacement in 2015, and after soliciting quotes, Public Works is able to purchase 80 LED street light heads.

**Administration recommendation:** Authorize action memorandum 15-013.

To: Distributor

From:

ARCTIC SALES INC.  
P.O. BOX 770850  
EAGLE RIVER, ALASKA 99577  
PH: 907-694-7424 / FAX : 907-694-1242  
E-MAIL: ARCTIC@ARCTICSALES.NET

Project: City of Palmer - attn:Greg Wickham						Date:	1/20/2015
BID DATE:		1/20/2015					
TYPE	QTY	MFG	DESCRIPTION	UNIT COST	EXT COST	UNIT WEIGHT	NOTES
LED	40	CREE	BXSPA02GAUS	\$299.00	\$11,960.00		Includes 10 yr warranty
<i><u>includes freight to PALMER,AK</u></i>							IN STOCK , EST 2 WEEKS FOR DELIVERY
<b>TOTAL</b>					<b>\$11,960.00</b>		

Lamps and miscellaneous hardware are not included unless specifically indicated. Quote is based on quantities and items shown. Any changes may affect pricing.

**From:** Michelle M. Kubik [<mailto:Michelle.Kubik@cesco.com>]  
**Sent:** Thursday, January 22, 2015 1:54 PM  
**To:** Greg Wickham  
**Subject:** RE: Product Information and/or Quote Request

Greg –

Let me know if an email quote is going to suffice for your pricing purposes, I can send a formal quote if necessary.

40 each Cree BXSPA02GAUS \$317.00/each  
Freight allowed to Palmer  
Current stock at the factory

Thank you.

**Michelle Kubik**  
Lighting Quotations Specialist

**Crescent Electric Supply Company**  
5333 Fairbanks Street  
Anchorage, AK 99518  
[mkubik@cesco.com](mailto:mkubik@cesco.com)  
Tel: 907-564-0154  
Fax: 907-564-0192

**From:** [gwickham@palmerak.org](mailto:gwickham@palmerak.org) [<mailto:gwickham@palmerak.org>]  
**Sent:** Tuesday, January 20, 2015 5:26 PM  
**To:** Online Support  
**Subject:** Product Information and/or Quote Request

**First Name:** Greg  
**Last Name:** Wickham  
**Street Address:** 1316 South Bonanza Street  
**Suite or Apartment Number:**  
**City:** Palmer  
**State:** Alaska  
**Zip:** 99645  
**Company:** City of Palmer  
**Phone:** 907-745-3400  
**Email:** [gwickham@palmerak.org](mailto:gwickham@palmerak.org)  
**Product(s)(Description and/or Quote Request):**  
Requesting a quote on 40 CREE LED street lights. BXSPA02GAUS



General Supply & Services, Inc.  
GESCO General Supply & Services Puerto Rico, LLC

**Quotation**

GEXPRO-ANCHORAGE

501 W. 58TH AVE.

ANCHORAGE AK 99518

This Quotation supersedes all previous quotations and agreements relating to this transaction. Unless otherwise stated on this document: (i) our quotation for your use in submitting a job or project bid to your customer expires 30 days from the date hereof, and may be withdrawn earlier by us if prior to acceptance of your bid; and (ii) prices for all products/items set forth on this Quotation are subject to price increases in effect through time of shipment unless the Quotation expressly states that pricing is firm/fixed. All other Gexpro quotations are subject to price increases through time of shipment.

[www.gexpro.com](http://www.gexpro.com)

**Quote#:** 140-437227  
**To:** PALMER, CITY OF  
231 W EVERGREEN AVE  
PALMER AK 99645  
**Attention:** VIC GREZTINGERAT

**Cust PO#:** QUOTE ONLY  
**From:** JACSON ANTHONY  
**Phone#:** 907-561-1095  
**E-Mail:** JACSON.ANTHONY@GEXPRO.COM  
**Date:** 01/26/2015

LINE NO	DESCRIPTION	QTY	U/M	UNIT PRICE	EXTENDED TOTAL
01	78002400000 BXSPA02GA-US	40	E	369.00	14,760.00

**Total :** 14,760.00

QUOTE IS TAXABLE

FOB GEXPRO

THX,JACSON

TOTAL DOES NOT INCLUDE TAX , SPECIAL HANDLING OR MISCELLANEOUS CHARGES

Seller's Terms & Conditions of Sale, as detailed on Seller's Commercial Credit Application, shall apply to this transaction. Seller's Terms & Conditions of Sale also can be found at [www.gexpro.com/terms](http://www.gexpro.com/terms). No additional or different terms proposed by Buyer will be binding on Seller unless specifically agreed to, in writing, by an authorized representative of Seller.

JC-107eX (8/2007)